

Message Text

LIMITED OFFICIAL USE

PAGE 01 NOUAKC 00821 121915Z

73

ACTION XMB-07

INFO OCT-01 AF-10 ISO-00 EB-11 SCEM-02 INT-08 CIAE-00

INR-10 NSAE-00 RSC-01 AID-20 TRSE-00 OMB-01 DRC-01

/072 W

----- 074445

R 121200Z SEP 73

FM AMEMBASSY NOUAKCHOTT

TO USDOC

INFO SECSTATE WASHDC 1511

USINT ALGIERS

LIMITED OFFICIAL USE NOUAKCHOTT 821

PASS EXIM

TAGS: BPRO ENGR MR

EO 11652: NA

SUBJECT: NOUADHIBOU PETROLEUM REFINERY - M. W. KELLOGG, INC.

REF: STATE 176526

ACTION REQUESTED: EXIM REACTIONS KELLOGG'S ENQUIRIES RE
FINANCING CONSTRUCTION NOUADHIBOU REFINERY.

1. JEAN AMIEL OF KELLOGG FRANCE S.A. VISITED NOUAKCHOTT
SEPTEMBER 10 THRU 12 FOR TALKS WITH SNIM RE PETROLEUM REFINERY.
SNIM DIRGEN OULD AMAR INVITED KELLOGG BID ON CONSTRUCTION
CONTRACT (TURN-KEY PROJECT) ONLY. AMIEL IS WIRING HIS LONDON
OFFICE REQUESTING THEY SEND SMALL SURVEY TEAM NEXT WEEK TO
INVESTIGATE LOCAL CONDITIONS AND CONSTRUCTION COSTS PRIOR
MAKING PRELIMINARY BID. HE ALSO REQUESTING KELLOGG HOUTON
CONTACT EXIM BANK SOONEST RE FINANCING POSSIBILITIES.

2. AS REPORTED NOUAKCHOTT A-30, AN ANGLO-BELGIAN-AUSTRIAN
CONSORTIUM HAS ALREADY PRESENTED COMPLETE PACKAGE DEAL FOR
REFINERY CONSTRUCTION-MANAGEMENT, WITH PROVISION GUARANTEED
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 NOUAKC 00821 121915Z

PRODUCT SALES, AND FINANCING AT ATTRACTIVE TERMS. TOTAL

COST THIS LATTER SCHEME REPORTEDLY IN 30-40 MILLION DOLLAR RANGE.

3. FOR ITS PART, SNIM HAS WRITTEN KELLOGG IT CAN GUARANTEE STEADY SUPPLY CRUDE (SOURCE UNSTATED BUT PROBABLY ALGERIAN) AT PREVAILING WORLD MARKET PRICES AND ALSO THAT IT HAS ASSURED MARKET FOR REFINERY EXCESS PRODUCTION.

4. SNIM IS PRESSING KELLOGG SUBMIT PRELIMINARY BID WITHIN THREE WEEKS TO ONE MONTH, PROBABLY LESS THAN ONE-THIRD MINIMUM TIME NECESSARY COME UP WITH BALL PARK ESTIMATE. WE ARE WORKING CONVINCE SNIM AND MININDUSTRIAL DEVELOPMENT TO EXTEND THIS TIGHT TIME FRAME AND GIVE KELLOGG OPPORTUNITY COMPETE FOR CONSTRUCTION CONTRACT. WOULD, THEREFORE, APPRECIATE READING EXIM REACTIONS PRELIMINARY CONTACTS WITH KELLOGG. UNDERSTAND THAT SNIM IS SEEKING FINANCING COVER AT LEAST 85 PERCENT OF CONSTRUCTION COSTS. DECON UPON RECEIPT.
MURPHY

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM, CONSTRUCTION, BANK LOANS, REFINERIES
Control Number: n/a
Copy: SINGLE
Draft Date: 12 SEP 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973NOUAKC00821
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: NOUAKCHOTT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730940/aaaabddt.tel
Line Count: 80
Locator: TEXT ON-LINE
Office: ACTION XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: STATE 176526
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 10 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10-Jan-2002 by smithrj>; APPROVED <31-Jan-2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: NOUADHIBOU PETROLEUM REFINERY - M. W. KELLOGG, INC.
TAGS: BPRO, ENRG, MR, NOUADHIBOU PETRO REFINERY, XMB
To: n/a
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005